













YEAR IN REVIEW

ECONOMIC & COMMUNITY DEVELOPMENT DEPARTMENT

2021

Where <mark>You</mark> Belong

Economic Development is a process of targeted activities and programs that work to improve the economic well being and quality of life of a community by building local wealth, diversifying the economy, creating and retaining jobs, and building the local tax base.

33,000

Town of Minto & Minto Chamber of Commerce Coupon Booklets printed and distributed across Minto and area in both June and November.





2021 COMMITTEES

LOCAL

- Economic Development & Planning Committee
- Downtown Revitalization
 Committees: (Steering, Events & Beautification)
 Clifford Connects
 Harriston Rising
 All Aboard Palmerston
- Cultural Roundtable
- Palmerston Railway Heritage Museum
- Minto Youth Action Council
- Launch It Board
- Minto Farmers' Market Committee
- Health Care Professional Recruitment
- Chamber of Commerce Liaison
- Women of Wellington Saugeen Area
- Lions Medical Centre Board

REGIONAL

- NW Joint Economic Development
- Wellington County MEDG
- Economic Developers Council of Ontario - Secretary
- Economic Developers Council of Ontario - Conference Planning Committee
- Saugeen Connects
- Taste Real Farmers' Market Committee
- iHub Food Futures Committee
- Regional Chamber of Commerce
 Network



Where Your *Events* Belong

The Town of Minto is proud to organize and assist with many community events to help promote our communities, businesses and residents!

This year, due to Covid-19, many events were forced to be cancelled, postponed, or re-configured to offer virtual or altered event experiences. 2021 was a year of adaptation, creativity, and resilience for the Town of Minto Economic Development Department and Downtown Organizations!



EVENTS ORGANIZED AND EXECUTED

- Tri-Town Committee Beat the Blues Scavenger Hunt
- Mayor's Virtual Breakfast
- Minto Farmers' Market Online Trivia Nights
 (x3) + Season's Grand Opening
- Minto Makers' Markets (x4)
- Newcomers' Pop-Up Events (x6)
- Diggin' the Deals & Strollin' the Streets (x2)
- Tri-Town Committee Photo Scavenger Hunt
- Grand Openings (x7)
- Harriston Rising Dying for a Night Out: Tie-Dye + Trivia (x2)
- Minto Youth Action Council Outdoor Game Night
- Cultural Roundtable Culture Days Events (x11)
- All Aboard Palmerston Tiny Trains + Treats
- Harriston Rising Sundaes on Sunday
- All Aboard Palmerston Comedian Hypnotist
- Minto Youth Action Council Costume Swap
- Harriston Rising Halloween Haunt
- Harriston Rising Ladies' Night
- All Aboard Palmerston Light up the Park
- All Aboard Palmerston Kris Kringle Market
- Clifford Connects Christmas in the Street
- Minto Youth Action Council Holiday Party
- Harriston Rising Candyland Christmas with Mrs. Claus
- Harriston Rising Harriston Shines

Cultural/Volunteer Support Webinars

52

Downtown

Launchit Webinars

- Re-Engage, Re-Imagine and Retain Virtual Volunteer Workshop
- How to Restart Events Zoom
 Webinar
- How to Use Canva for Businesses Pt 1 & 2 - Zoom Webinar
- Developing Business Resilience -Zoom Webinar
- Roadmap to Reopening Zoom
 Webinar
- Deciding How to Register Your New Business Zoom Webinar
- Vaccine Mandates for Customers + Staff: Your Questions Answered - Zoom Webinar
- How to Raise Your Rates Zoom Webinar

ORGANIZED AND HOSTED DOZENS OF VIRTUAL + IN-PERSON EVENTS FOR BUSINESSES AND THE COMMUNITY

Where Your *Business* Belongs

As strong supporters of economic development, the Town of Minto is proud of its reputation of being "open for business"!

Town of Minto Community Improvement Plan

- Grand Total of 9 Grants Approved
- Total Amount of \$59 371.91

County of Wellington Community Improvement Plan

• \$20,000 - JEMA Homes

Industrial Land

- 4 lots sold in Palmerston Industrial Park
- Welcome
 - Hammond Manufacturing
 - Kridak Developments
 - Great Canadian Homes
 - NACK Reinforcing Steel Services Inc.
- 3 lots pending sale in Harriston Industrial Park in 2022

\$1,037,457 Commercial: 8 permits

П

\$4,755,000 Industrial: 8 permits

core

4.5 acres pending

Noble Family Rd.
Palmerston
Industrial Park

26.1

acres sold

Future site of Hammond Manufacturing

OUR GOAL Where Your Family Belongs

"I love this community! Minto is a place of love & strength!" - Michelle Brown, resident of Minto



Hundreds of Attendees

Solidarity March June 2021

OUR GOAL Where Your Career Belongs



Pop-Up

Booths



Move to Minto Video Coordination + Production

- 2 days of filming
- Over 20 businesses + community attractions in Minto captured on video
- 1 inspirational video motivating those to Move to Minto

North Wellington Jobs & Housing Portal

- Northern Wellington Jobs & Housing connects job & home seekers with opportunities and properties in the communities of Northern Wellington.
- Our interactive map and listings portal is a one-stop location for the region's employment and property listings, connecting you with the job you need and accommodations for sale or rent nearby

Health Professional Recruitment

- Worked with the Harriston Lions Community Medical Centre Corporation to expand the Harriston Lions Medical Centre to assist in recruitment efforts of 1-2 Doctors/Nurse Practitioners.
- Collaborate with the Health Professional Recruitment Committee by providing photos and content for the new Recruitment Website.
- Construction planned for 2022



Where Your **Dollars** Belong

"When you shop small. you are backing the small businesses that strengthen and diversify our communities" - Elizabeth Rutledge

\$3,5 + various swag In Locally Loyal Dollars **Distributed** to Shoppers to spend in Minto's Downtowns







- Weekly Prize Patrol
- Diggin' the Deals (x2)

Jocally Joyal MINTO

- #LocallyLoyalMinto (x5) Holiday Events (x3)
- Share your Snaps

Mother's Day

Father's Day

In Think Munto Fuse Sont various distributed as prizes for various contests to those supporting Locally Loyal Minto!







"I just wanted to say a sincere thank you for all the work you and your co-partners did for the lead-up to, and during Saturday's Diggin' Deals. In particular we all appreciated what you did to help us make the Garden Festival a success."

- Willa and Linda, members of the Harriston Horticultural Society

Where Your \$16,500 Dollars Belong

Generated in Sales & injected directly

into businesses.





"We decided to walk away from our prior business in the restaurant industry and open up another business in the health & wellness industry. This all happened within months and because of the town offering up resources and connected us with their network of professionals, we managed to close up and start anew with ease. We are proof that this community rallies behind you and makes sure you are set up for success!

~ Jennifer Rudinac, Owner of Feel Alive Wellness Station

Where Your *Business* Belongs

As strong supporters of economic development, the Town of Minto is proud of its reputation of being "open for business"!

1542 Attendees 1000+ Views of Recorded Events

64

MINTO

Recorded Eve

2014-Present 6082 People have used

People have used Launchit Space/Services

124 Customized Business Assistance

Celebrating 7 *Years!*

In with the new...

Business is always changing and so are we!

Launchlt reached out to businesses in 2020 to best determine how we can better serve them. After receiving the results, we organized several virtual training workshops in 2021 and are planning more in 2022.

- Grant & Funding Opportunities
- COVID-19 Response Information and Support
- Digital Marketing & Social Media
 Training
- Growing your Business and Marketing
- E-Commerce & Advertising
- Raising Rates for Business
- Working from Home
- Bridges to Better Business Series
- Leadership Development
- How to Use Canva
- Customized 1 on 1 assistance

2021 TENANTS

Betty McTague Chiropodist

Melissa Miller Local Smiles RDH

Infrastructure Ontario

Service Squad Staff Digital Main Street

Sarah Thompson *Big Bark* Digital

Lisa Toose

Student Study Space

#letsdolaunchit







Meet Ashley!

Digital Main Street

Service Squad



- 4 Minto Makers' Markets
- Network of over 60 Makers'
- Launchlt is the Gateway • to Northern Wellington **Business Workstream** for the Circular Food Economy.
- 89 Businesses received • \$222,500 in Digital **Transformation Grants**
- 114 Business consultations
- Minto, Wellington North & Mapleton



NORTHERN WELLINGTON ECONOMIC DEVELOPMENT PARTNER







- Minto, Mapleton and Wellington North
- Minto and Mapleton formed a paid partnership including mentorship and collaboration
- Launchlt services expanded to serve Northern Wellington and to share a business advisor
- · Joint monthly ad in the **Community News**
- North Wellington Job & **Housing Portal**
- #LockdownLove Campaign







"We really enjoyed walking by as a family and seeing the beautiful mural. We took pics! It's gorgeous!" Nikki Dee, Minto Resident

COMMITTEE MEMBERS Steering . Events . Beauitification Cool Cones + Colour Zones

Events!

1073 Instagram Followers since July 5, 2019

- Beat the Blues Winter Scavenger Hunt
 - A Tri-Town Committee initiative
 - 32 participants + \$600 in prizes
- Tri-Town Photo Scavenger Hunt
- Harriston Newcomers Pop Ups (x2)
- Dying for a Night Out: Tie-Dye & Trivia (x2)
 - Created over 40 Harriston Rising T-Shirts with event attendees + youth from Harriston Day Camp
- Sundaes on Sunday at the Café at the Old Post
- Hosted Halloween Haunt
 - over 350 children and youth (+ adults) participated!
- Ladies' Night
- Candyland Christmas with Mrs. Claus
- Harriston Shines



Beautification

- Completion of RED project
 Pole wraps, info kiosks, parking signage installed
- Harriston Foodland Mural
- "Congrats Graduates" Photo Booths
- Entrance Sign enhancements
- Seasonal Downtown + Tannery Park Decor
 Halloween
 - Candyland Christmas
- Autumn + Winter Planters

Promotion

- Business Spotlights
- Events promotions
- Merch Sales





839 Instagram Followers since July 31, 2019

COMMITTEE MEMBERS

Steering . Events . Beauitification All things railway + trains

Events!

- Beat the Blues Winter Scavenger Hunt
 - A Tri-Town Committee initiative
 - 32 participants + \$600 in prizes
- Tri-Town Photo Scavenger Hunt
- Palmerston Newcomers' Pop-Ups (x2)
- Tiny Trains + Treats
 - approximately 16 visited downtown businesses for treats!
- Comedian Hypnotist, Richard Cole
 - 51 attendees
 - \$2100 in local sponsors
- Light up the Park
- Kris Kringle Market
 - hundreds of attendees joined both holiday celebrations downtown Palmerston
- Fire & Ice (cancelled)



Beautification

- Completion of RED project
 - Pole wraps, info kiosks, parking signage installed
- "Congrats Graduates" Photo Booths
- Palmerston Lions' Shed Mural
- Entrance Sign enhancements
- Seasonal Downtown Decor in partnership with Palmerston Ag Society
- Lights installed on Palmerston train, bridge, pavilion, and Railway Station
- Autumn + Winter Planters
- Snowflakes painted on business windows

Promotion

- Facebook group created
- Events promotions
- Merch Sales + giveaways





"Fantastic night last night. The rain did not stop the crowds. Great job + hats off to the organizers!"

~ Kathie Butcher, Minto Resident, re: Kris Kringle Market





Instagram Followers since Nov 6, 2019



COMMITTEE MEMBERS

Steering . Events . Bequitification Let's get talking about Clifford.

Events!

- Beat the Blues Winter Scavenger Hunt
 - A Tri-Town Committee initiative
 - 32 participants + \$600 in prizes
- Tri-Town Photo Scavenger Hunt
- Clifford Newcomers' Events (x2)
- Clifford Christmas in the Street

Promotion

- Events promotions
- Merch Fundraiser with WC Smith
 hoodies, shirts, + hats



Beautification

- Completion of RED project
 Info kiosks + parking signage installed
- Site Plan development for Celebration Square
 - Applied for funding to the Canadian Healthy Communities Initiative + Canadian Community Revitalization Fund
- "Congrats Graduates" Photo Booths
- Entrance Sign enhancements
- Seasonal Downtown + Celebration Square Decor (in partnership with Minto Fire)
- Autumn + Winter Planters
- New lights on trees



"The Committee needs an amazing round of applause! The planters in the summer were amazing. The lighting is awesome and Christmas is magical in Clifford. This little town has come alive! Great job to all those committed to the improvement. It shows and you should be proud!" ~Laurie Maxwell, Minto Resident

RED GRANT 2021 PROJECTS

Information Kiosks in all 3 Downtowns Wayfinding Signage in all 3 Downtowns

> New Pole Wrap Decor



Railway themed lights in Palmerston







Entrance Sign Enhancements







RED GRANT 2020 PROJECTS

- 5 murals (4 in Harriston, 1 in Palmerston)
- Additions to Tannery Park
 Light Balls, new furniture + gazebo
 - New Street Furniture
- New Banners in all three Downtowns
- Speaker Systems installed in all three Downtowns with custom radio loops from 88.7 The River









SERVICE CLUB / COMMUNITY GROUP CONTRIBUTIONS

Palmerston Lions Club	\$10,000
Palmerston Legion	\$5,000
Palmerston Kinettes	\$500
Harriston Kinsmen	\$10,000
Minto Arts Council	\$2,000
Minto Chamber of Commerce	\$6,000
Harriston Historical Society/ Wellington Historical Society	\$600
Harriston Horticultural Society	\$2,100
Clifford Rotary Club	\$500
Grey Wellington Theatre Guild	\$500



SIGN UP FOR OUR NEWSLETTER https://www.allaboardpalmerston.ca/news







OVER \$47,000!





BUSINESS CONTRIBUTIONS

Harry Stones Social House	\$1,000
McDonald Chiropractic	\$200
Minto Self Storage	\$200
Grant's Service Centre	\$200
OSIM	\$2,000
Bosman Homefront	\$3,000

Shantz's Car Wash\$400
Cover Up's Flooring \$200
Palmerston Home Hardware
Harriston Home Hardware\$1,000
Harriston Home Hardware Appliance Centre

Follow us as we rise!

WATCH FOR OUR 2021 PROJECTS: Railway Themed Christmas Lights, Information Kiosks, Entrance Sign Enhancements and Wayfinding Signage



SIGN UP FOR OUR NEWSLETTER https://www.harristonrising.ca/news





4 @clifford connects 5 clifford

#CLIFFORDCONNECTS

6 connects.ca 7 0 8 9 SIGN UP FOR OUR NEWSLETTER https://www.cliffordconnects.ca/news





THE WHOLE PROJECT OVER 2 YEARS IS CLOSE TO \$140,000. 1/3 FROM RED FUNDING. plus **CONTRIBUTIONS FROM MINTO**







PALMERSTON RAILWAY HERITAGE MUSEUM

494 Total Visitors

\$394

Total

Souvenir

Sales

- Grants Received
 - County of Wellington Grant: \$2000
 - Young Canada Works
- 1 Summer Student Hired
- Social Media interactions
 - 1,166 Page Likes on Facebook
 - 382 Followers on Instagram
 - Thank you to Diane Gilbertson for creating content & maintaining Facebook!
- Demographics of Visitors
 - Families
 - People from Toronto/other city centres
 - Railway fans and former Railway employees
 - locals
- Decking project completed by the Palmerston Lions
- New sign, in partnership with the Minto Farmers' Market, was installed

HOLZWORTH

SWEFT

Minto Farmers' Market Saturdays 9am-12pm June-September

15

Regular season

vendors

\$2885

County Market Bucks Received

3 Trivia Nights Hosted

996 Facebook Page Likes Saturdays Busiest day of the week

1,253

Items Accessioned in 2021

3,705 Total Items Accessioned



/54 Instagram Account Followers

- 2287 singles/groups attended throughout the season
- 4 monthly newsletters
- Partnership with Taste Real
 - Market Box
 - Minto sold out at 50 boxes!
 - Market Trail
 - 43 passports completed resulting in additional market attendees
- Additional Promotions
 - Musician Spotlights
 - Pluck & Produce Prize Packs
 - Pre-Order Service
 - Mail-Out Postcards

REGIONAL PARTNERSHIPS

Partnership: Opportunities increase when you help others win. A little win for a partner is a little win for you.





Business SuccessionMatching • Immigration • Youth • Women

The SEDC welcomed three new partners, and now encompasses 8 area municipalities; Brockton, Hanover, Minto, Wellington North and West Grey, Aaran-Elderslie, South Bruce, and Mapleton. The partnership continued to collaborate and positively impact area economic growth, support youth retention and development, support growth and retention of businesses; and to integrate efforts to leverage immigrant attraction to the area as residents, workers, entrepreneurs, business owners, operators and investors.

\$19,250

RECEIVED FROM RURAL ECONOMIC DEVELOPMENT FUNDING TO OPERATE "ADVANCING WOMEN ECONOMICALLY"

10-Part Webinar Series Supporting Female Entrepreneurs

5-Part Succession Planning Webinar Series

> from 14

Businesses

Benefitted 9 1 People

NOW LED BY SAUGEEN CONNECTING WOME CONNECTS

Snugel STUDENT START UP PROGRAM

The Saugeen Student Start Up Program (SSUP) provided the opportunity for students in this region in Grades 6-12 to try self-employment during their summer holidays,

outh

Youth from

Minto

AWE Program

> women entrepreneurs

participated

ELLINGTON SAUGEEN

..... The Women of Wellington Saugeen Area (WOWSA) aims to inspire, empower and connect professional women and femaleidentifying entrepreneurs in the County of Wellington and Saugeen River

region in Ontario by providing creative education and networking events.

Businesses

"Volunteers do not necessarily have the time, they just have the heart."

VOLUNTEER Support



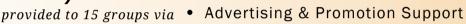
AINTO CULTURAL

Volunteer Organization Spot

Minto's Cultural Roundtable was created to provide guidance and input related to culture and to implement the Cultural Plan for Minto.

The committee does this by supporting community-led solutions to issues identified by the Roundtable and larger community, encouraging leadership and innovation, facilitating networking and information exchange, serving as a board for ideas and action, reviewing culture-related policies, and integrating cultural development plans into related town plans.

\$6,550 : Zoom Pro Accounts PPE Support





- Volunteer Spotlights
- Promotional Videos
- Training Webinars
- Volunteer Resource Lists & Online Portal
- Transition of volunteer/support to organizations to post/manage



lifford & District

- Karen Dowler
- Wendy Cormack
- Amy Habermehl
- Janelle Hill
- Peggy Raftis





INTERNATIONAL WOMEN'S DAY

March 8th, 2021

To recognize the resilient women-led businesses and leaders in Minto, members of the community were asked to nominate extraordinary women to receive a social media shout out & a gift card!







New Meeting Location at The Grove Palmerston



Regrouped with 5-10 new youth attending meetings regularly.



Reviewed & updated values and goals of the Committee



Introduced "Content Creator" Positions to ensure all communication is youth driven



Filmed a promotion video to attract more members thanks to Minto's Cultural Roundtable!



Volunteered at the Harriston Halloween Haunt



Hosted Various Events

- Outdoor Games Night
- Halloween Costume Swap
- Christmas Party

MYAC Mandate

- 1. Support safe spaces for youth in the community.
- 2. Raise awareness about issues that matter to youth by developing partnerships & collaborating with community organizations.
- 3. Advocate, recognize, and support diverse youth voices in the community.

Social Media

+406 BRAND AWARENESS GROWTH Overall new follower growth since December 2020.



INSTAGRAM 1,460 followers +60 SINCE DEC 2020 FACEBOOK 3,463 followers

+305 SINCE DEC 2020

Additionally...

17 SOCIAL MEDIA ACCOUNTS MANAGED

FACEBOOK

- Town of Minto
- Minto Farmers' Market
- Minto Youth Action Council

@ 9

- Launch It Minto
- All Aboard Palmerston
- Clifford Connects
- Harriston Rising
- Minto Makers' Market
- Monitor Palmerston Railway
 Heritage Museum

INSTAGRAM

TWITTER

1,661

followers

+41 SINCE DEC 2020

- Town of Minto
- Minto Farmers' Market
- Minto Youth Action Council
- Launch It Minto
- All Aboard Palmerston
- Clifford Connects
- Harriston Rising
- Minto Makers' Market





PRESENTATION

• PRESENTATION: OMAFRA Fundamentals Team re: Downtown Revitalization



FEATURES

- Locally Loyal Minto in "Ontario EcDev Responses to Covid-19" commissioned by EDCO
- Locally Loyal Minto in "Covid-19 and Rural Economic Development in Canada: Impacts, Responses, and Recovery".





locally loyal MINTO



ECONOMIC DEVELOPERS COUNCIL OF ONTARIO



 Belinda Wick-Graham is now the secretary for EDCO + is the Co-Chair of the 2021 Conference.

"We relocated to this region to feel closer to home. We did not count on finding the outstanding assistance of the Town of Minto, including Belinda and Economic Development finding the perfect property, her ongoing assistance and patronage, Somer and the Chamber of Commerce and Launchit and their crew that help with networking and connections, the help and guidance to find programs and opportunities, to using the Community Kitchen in Clifford. We appreciate everything you do and have helped us with. Small Business should only grow here with this help and your own ideas. We love this area and this network of people have helped to make that happen."

~ Pete and Marla, The Barrel House

STAFF



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$L A U N C H | \top$

BUSINESS EXPLORATION CENTRE





Ashley Noble Digital Main Street Service Squad



2021

YEAR IN REVIEW

ECONOMIC & COMMUNITY DEVELOPMENT DEPARTMENT



UPCOMING EVENTS & PROJECTS



Harriston Rising Egg-Scramble	April 16th
Mayor's Breakfast	April 22nd
Newcomers' Events (x3)	May
Minto Farmers' Market Strawberry Social	June 25th
All Aboard Palmerston Raleway Fest	June 25th
Minto Farmers' Market Library Day	July 2nd
Clifford Connects Carnival Celebration	July 9th
Minto Farmers' Market Family Day	July 16th
Harriston Rising Sundaes on Sunday	August 7th
Harriston Rising Street Party	August 13th
Minto Farmers' Market Corn Roast	August 27th
All Aboard Palmerston Tiny Trains + Treats	September 24th
Harriston Rising Halloween Haunt	October 28th
Harriston Rising Ladies' Night	November 16th
All Aboard Palmerston Light up the Park	November 18th
All Aboard Palmerston Kris Kringle Market	November 25th
Clifford Connects Christmas in the Street	November 26th
Harriston Rising Let's Light it Up	December 10th
Fire and Ice	December 31st

menn

Harriston's Street Party is BACK!

Complete with the Car Show, Dance, Food Trucks, a DJ, & more!



Party on at Clifford's Carnival Celebration, with a Makers' Market, DJ, dance and more!



Hop All Aboard Palmerston for Ales on the Rails at this year's Raleway Fest!



PROJECTS THAT KEEP MINTO

Feelin' Fresh

Downtown Revitalization Committees

 Ready with 11 exciting events + many brilliant ideas to beautify the community!

New Murals

3

- Clifford Gramma Jo's
- Palmerston Pool

Renovation of Clifford Celebration Square

• To be Completed June 2022

move to minto where you belong.

- Campaign launching in March 2022
 - Fresh & new website update that includes inspiring stories, fun Minto tidbits and recommendations from residents, photos, and important details about jobs, housing, and more.

